



Press Release

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VTECH OFFERS NEW FLEXIBILITY FOR BUSINESSES WITH CONFERENCE AND SIP PHONES

Affordable VTech Solutions Meet Communications Technology Needs of the Workplace

BEAVERTON, Ore., Feb. 25, 2014 – Smart, adaptable phone technology can transform routine business calls into more productive and engaging conversations. VTech® Communications Inc., a wholly owned subsidiary of VTech Holdings Ltd. (HKSE: 303), introduced today two new product lines: one of the most advanced conference phones on the market featuring convenient wireless microphones and a cost-saving collection of cloud-compatible Session Initiation Protocols (SIP) phones. VTech's entry into the business marketplace brings innovative phone solutions for high quality workplace communication.

No matter what size conference room, the ErisStation™ Conference Phone with Wireless Mics (VCS704, MSRP: \$599) enables crystal clear conversations with four DECT 6.0 wireless microphones and two fixed, central microphones. The portable microphones feature Orbitlink Wireless Technology™ and synchronize to maximize pickup range in all directions. When the meeting is finished, simply return the microphones to the magnetic charging bays in the base – no clutter, no hassle.

The ErisStation Conference Phone raises the bar for sound quality in the industry, ensuring every word of every call can be heard. Several features contribute to natural-sounding, clear conversations, including echo cancellation, noise suppression, integrated digital mixing technology and an audio equalizer. Participants can easily speak and listen to others naturally at the same time through the full-duplex central speakerphone. The base station is PBX-compatible and comes with a 50-name and number phonebook, 50-number caller ID log and a large, backlit display for easy call handling. The wireless microphones each have up to eight hours of talk time and up to 70 hours of battery life to accommodate long calls.

"The ErisStation Conference Phone with Wireless Mics brings VTech's strong brand reputation to a new marketplace with compact wireless microphones, affordability and VTech's manufacturing expertise," said Graham Williams, vice president, Business Phones Division, VTech Communications. "The new VTech business line is designed around modern businesses' need for mobility and simplicity. Our conference phone and our new SIP phones will help IT managers and business owners move more easily and rapidly into the future."

Capturing Cost Savings with VTech ErisTerminal Business Phones

Millions of businesses are taking advantage of reduced hardware costs and the simplicity of routing calls over an Internet connection. Beginning April 1, VTech will offer affordable ErisTerminal™ SIP phones in feature-rich* desktop and cordless models that leverage different cloud, hosted and open-source telephony solutions without negatively impacting network traffic. The result is a quality audio experience, business-friendly features and a lower cost to operate than traditional phone systems.

“Analysts and IT managers alike see SIP as the protocol for the future, with large growth expected over the next several years to take advantage of cost savings and compatible device options,” said Gary Audin, an industry expert and president of Delphi, Inc. “Businesses are moving toward the cloud for many other services, and VTech’s new SIP phone options help them to take advantage of this trend without sacrificing mobility, price, professionalism and usability.”

The VSP725 (MSRP: \$119) and the VSP735 (MSRP: \$199) are desktop models and the VSP601 (MSRP: \$89) is a cordless handset, all of which support high quality HD audio and multiple lines. The ErisTerminal endpoints are easily expandable to unlimited desktop phones and up to six cordless handsets with one VSP600 cordless base station (MSRP: \$189) with super-clear mobility with Orbitlink Wireless Technology. Users can leave their desk and enjoy DECT 6.0 sound quality and reception. The corded phones feature power over Ethernet (PoE) with dual Ethernet ports. Employees at a business such as an auto dealership, manufacturing facility or retail store could place base phones throughout the facility and easily move up to 150 feet away using a cordless handset.

Once the system is set up, managers can route calls and customize lines through simple web-based administration. The VSP735 supports five lines, the VSP725 supports three lines and the cordless VSP601 supports up to four lines and an intercom feature. The easy-to-use, durable phones also feature call forwarding, auto attendants, call transferring and automatic call distribution.

For more information on VTech and its business telephony products, please visit businessphones.vtech.com

** Features are dependent on the service provider.*

ErisStation Conference Phone with Wireless Mics (VCS704)

- Conference phone with two fixed microphones and four removable, DECT 6.0 wireless microphones with Orbitlink Wireless Technology
- Compatible with existing phone systems for easy installation
- PBX compatibility
- Phonebook directory with space for 50 names and numbers
- Wireless microphones have up to 70 hours battery life and up to eight hours talk time
- Resists interference from mobile phones and other wireless devices
- Built-in wireless microphone charging bays in base
- Wireless microphone power on/off switch
- Limited two-year warranty
- **List:** VCS704 is \$599 MSRP

ErisTerminal SIP Deskset Phones (VSP725 and VSP735)

- Backlit display
- Soft keys to manage multiple phone lines
- Programmable keys for features or line appearances
- Power over Ethernet and dual Ethernet ports
- Easy web-based administration
- Supports Auto IP provisioning, IPv4, DHCP Client, DNS, HTTPS, SNTP Client
- Supports HD Voice, G.711, G.726, G.729 and G.722 wideband codec
- SIP Compatibility: RFC 3261 standard SIP server, Asterisk-based platforms, Broadsoft®
- Limited two-year warranty
- **List:** VSP725 entry-level deskset is \$119 MSRP and VSP735 feature deskset is \$199 MSRP

ErisTerminal SIP Cordless Base Station (VSP600)

- Certified for interoperability on hosted and open source PBX platforms including Broadsoft®
- Register up to six SIP cordless handsets with Orbitlink Wireless Technology
- LED status indicator
- Handset locator
- Supports Auto IP provisioning, IPv4, DHCP Client, DNS, HTTPS, SNTP Client
- Supports HD Voice, G.711, G.726, G.729 and G.722 wideband codec
- SIP Compatibility: RFC 3261 standard SIP server, Asterisk-based platforms, Broadsoft®
- Limited two-year warranty
- **List:** VSP600 cordless base station is \$189 MSRP

ErisTerminal Cordless SIP Handset (VSP601)

- Built-in DECT 6.0 technology
- Intercom
- Softkeys to manage multiple phone lines
- Ability to page handsets with one touch
- Seven days standby/seven hours talk time
- Easy web-based administration
- Supports Auto IP provisioning, IPv4, DHCP Client, DNS, HTTPS, SNTP Client
- Supports HD Voice, G.711, G.726, G.729 and G.722 wideband codec
- SIP Compatibility: RFC 3261 standard SIP server, Asterisk-based platforms, Broadsoft®
- Limited two-year warranty
- **List:** VSP601 cordless handset is \$89 MSRP

About VTech®

VTech is the global leader in electronic learning products from infancy to preschool and the world's largest manufacturer of cordless phones. It also provides highly sought-after contract manufacturing services and telephony solutions for the hospitality industry. The company has leveraged its expertise and success in cordless telephones to offer a portfolio of cost-effective, cutting-edge business phone solutions as well. Founded in 1976, VTech's mission is to design, manufacture and supply innovative and high-quality products in a manner that minimizes any impact on the environment, while creating sustainable value for our stakeholders and the community.

For further information on VTech and its array of business phone products, please visit <http://businessphones.vtech.com>.

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