

Press Release



VTech Hospitality Strengthens North American Distribution with 888 VoIP Partnership

[Tigard, OR] — [10/08/2025] — VTech Hospitality, a leading global provider of innovative hotel communication and smart room solutions, today announced a new distribution partnership with 888 VoIP, a premier value-added distributor specializing in telephony hardware and services. This partnership expands VTech's hospitality product availability across North America, giving hotels more convenient access to reliable, brand-approved solutions that enhance both operational efficiency and guest satisfaction.

With decades of experience in the hospitality industry, VTech provides trusted, brand-compliant communication devices and energy management solutions used by the world's leading hotel chains. By partnering with 888 VoIP, VTech aims to further strengthen its channel presence and deliver its products through a distributor known for its expertise, customer support, and streamlined fulfillment capabilities.

"Our mission has always been to empower hoteliers with the tools they need to deliver exceptional guest experiences while also meeting the highest brand standards," said Chad M. Collins, Senior Vice President, Sales at VTech Hospitality. "Partnering with 888 VoIP allows us to extend that mission by offering greater product availability, faster delivery, and value-added services that make it easier for hotels to adopt our solutions."

"We are very excited to add VTech Hospitality's world-class products to our portfolio," said Nilay Patel, CEO at 888VoIP. "Our reseller partners will now have access to a hospitality product line that is not only innovative but also fully aligned with the needs of hotel brands and operators."

In a significant move poised to enhance offerings for its extensive network of reseller partners, 888VoIP has officially announced the integration of VTech Hospitality's esteemed product line into its portfolio. This strategic addition is expected to provide substantial value to 888VoIP's partners, granting them access to a suite of telecommunications solutions specifically designed for the hospitality sector.

With this partnership, VTech Hospitality and 888 VoIP will jointly provide value added resellers with enhanced product availability, expert support, and streamlined purchasing processes.

About VTech Hospitality

Founded in 1976, VTech is a global leader in electronic learning products and the largest manufacturer of residential phones in the US. At VTech, we also offer a comprehensive range of innovative products designed to enhance guest comfort and streamline hotel operations. From guest room phones and thermostats to front desk solutions and mobile employee devices, our technology blends functionality, security, and convenience to elevate service and efficiency across your entire property. Featuring superior sound quality, antibacterial protection, and flexible installation options, VTech's products ensure a seamless experience for both staff and guests. Committed to integrating economic growth, environmental protection, and social responsibility, VTech designs and manufactures high-quality products that promote wellbeing and benefit society. Our mission is to drive sustainable value for stakeholders and communities worldwide.

About 888 VoIP

Since 2006, 888VoIP has been a leading provider of VoIP hardware and software solutions. We assist customers in identifying suitable products and ensure project success with our team of manufacturer-certified engineers, technical support personnel, and channel managers.

888VoIP aims to provide true value-added distribution by helping customers grow their businesses. We offer Managed Service Providers, Value-Added Resellers, and Integrators access to industry-leading manufacturer product lines, along with customized add-ons such as hardware provisioning, software solutions, fulfillment, pre-sale and post-sale technical support, custom marketing collateral, and training/education programs.

Through our Channel Advantage program, 888VoIP helps partners increase revenue and build their businesses by handling backend operations, allowing partners to focus on their customers. Our expert team supports partners' business needs with a combination of people, products, and places.

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